

Privacy Policy

Effective as of March 30, 2023

This Privacy Policy describes how Glynn Capital Management, LLC ("**Glynn Capital**," "**we**", "**us**" or "**our**") handles personal information that we collect through our website at <https://www.glynncapital.com/> and any other digital properties that link to this Privacy Policy (collectively, the "**Website**"), as well as through other activities described in this Privacy Policy. This Privacy Policy does not apply to personal information that we collect from Glynn Capital employees, contractors or job candidates. Such information is subject to separate privacy policies.

California Notice at Collection: See our [Notice to California residents](#) for information about your personal information and privacy rights.

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Personal information we collect

Information you provide to us. Personal information you may provide to us through the Website or otherwise includes:

- **Contact data.** Your first and last name, email address, mailing addresses, professional title and company name, phone number and other contact details.
- **Demographic information,** such as your city, state, country of residence, postal code, and age.
- **Company data.** Any information about you, your colleagues or your company that you share with us in relation to investments or potential investments in your company by the funds we manage, such as your and colleagues' professional and educational backgrounds and photographs.
- **Profile information,** such as your username and password that you may set to establish an online account with us.
- **Financial information,** such as your stated income, stated wealth, economic standing, investment experience, bank account numbers, or wire instructions.

- **Government-issued identification numbers**, such as a national identification number (e.g., Social Security Number, tax identification number, passport number), state or local identification number (e.g., driver's license or state ID number), and an image of the relevant identification card.
- **Transaction information**, such as information about contributions from and distributions to you.
- **Marketing information**, such as information such your preferences for receiving communications about our activities, events, and publications, and details about how you engage with our communications.
- **Communications data**. Information in your communications with us, including when you contact us through the Website, social media, events, or otherwise.
- **Event registration data**. Information you provide when you register for or attend in-person or online events that we host or co-host, including dietary restrictions and other information.
- **Other data** not specifically listed here, which we will use as described in this Privacy Policy or as otherwise disclosed at the time of collection.

Third-party sources. We may combine personal information we receive from you with personal information we obtain from other sources, such as:

- **Business contacts** who send us information about entrepreneurs or candidates for jobs with our portfolio companies.
- **Publicly available sources**, such as social media platforms and other publicly available sources.

Automatic data collection. We and our service providers may automatically log information about you, your computer or mobile device, and your interaction over time with the Website, our communications and other online services, such as:

- **Device data**, such as your computer or mobile device's operating system type and version, manufacturer and model, browser type, screen resolution, RAM and disk size, CPU usage, device type (e.g., phone, tablet), IP address, unique identifiers, language settings, mobile device carrier, radio/network information (e.g., Wi-Fi, LTE, 3G), and general location information such as city, state or geographic area.
- **Online activity data**, such as pages you viewed, how long you spent on a page, the website you visited before browsing to the Website, navigation paths between pages, information about your activity on a page or screen, access times and duration of access, and whether you have opened our emails or clicked links within them.

Cookies and similar technologies. Some of the automatic collection described above is facilitated by the following technologies:

- **Cookies**, which are small text files that websites store on user devices and that allow web servers to record users' web browsing activities and remember their submissions, preferences, and login status as they navigate a site. Cookies used on our sites include both "session cookies" that are deleted when a session ends, "persistent cookies" that remain longer, "first party" cookies that we place and "third party" cookies that our third-party business partners and service providers place.
- **Web beacons**, also known as pixel tags or clear GIFs, which are used to demonstrate that a webpage or email address was accessed or opened, or that certain content was viewed or clicked.

How we use your personal information

We may use your personal information for the following purposes or as otherwise described at the time of collection:

Website delivery and business operations. We may use your personal information to:

- provide, operate and improve the Website and our business;
- explore business opportunities and execute transactions, including our investments in companies and investments in the funds we manage;
- promote and host events;
- provide support for the Website, and respond to your requests, questions, and feedback; and
- communicate with you about any of the above or other matters.

Research and development. We may use your personal information for research and development purposes, including to analyze and improve the Website and our business. As part of these activities, we may create aggregated, de-identified and/or anonymized data from personal information we collect. We make personal information into de-identified or anonymized data by removing information that makes the data personally identifiable to you. We may use this aggregated, de-identified or otherwise anonymized data and share it with third parties for our lawful business purposes, including to analyze and improve the Website and promote our business.

Marketing. We, our service providers may collect and use your personal information to send you direct marketing communications. You may opt-out of our marketing communications as described in the [Opt-out of marketing](#) section below.

Compliance and protection. We may use your personal information to:

- comply with applicable laws, lawful requests, and legal process, such as to respond to subpoenas or requests from government authorities;
- protect our, your or others' rights, privacy, safety or property (including by making and defending legal claims);
- audit our internal processes for compliance with legal and contractual requirements or our internal policies;
- enforce the terms and conditions that govern the Website; and
- prevent, identify, investigate and deter fraudulent, harmful, unauthorized, unethical or illegal activity, including cyberattacks and identity theft.

Cookies and similar technologies. In addition to the other uses included in this section, we may use the [Cookies and similar technologies](#) described above for the following purposes:

- **Technical operation.** To allow the technical operation of the Website.
- **Functionality.** To enhance the performance and functionality of our services.
- **Analytics.** To help us understand user activity on the Website, including which pages are most and least visited and how visitors move around the Website, as well as user interactions with our emails.

How we share your personal information

We may share your personal information with the following parties and as otherwise described in this Privacy Policy or at the time of collection.

Service providers. Third parties that provide services on our behalf or help us operate the Website or our business (such as hosting, information technology, customer support, and email delivery).

Portfolio companies. We may share personal information about business contacts with portfolio companies with whom we are collaborating to assist those companies with their business activities.

Professional advisors. Professional advisors, such as lawyers, auditors, bankers and insurers, where necessary in the course of the professional services that they render to us.

Authorities and others. Law enforcement, government authorities, and private parties, as we believe in good faith to be necessary or appropriate for the [compliance and protection purposes](#) described above.

Event co-sponsors. Co-hosts or co-sponsors of our virtual or in-person events.

Business transferees. Acquirers and other relevant participants in business transactions (or negotiations of or due diligence for such transactions) involving a corporate divestiture, merger, consolidation, acquisition, reorganization, sale or other disposition of all or any portion of the business or assets of, or equity interests in, Glynn Capital or our affiliates (including, in connection with a bankruptcy or similar proceedings).

Your choices

In this section, we describe the rights and choices available to all users. Users who are residents of California can find additional information about their rights [below](#). Users who are located in Europe can find additional information about their rights in the Notice to European Users [below](#).

Opt-out of marketing communications. You may opt-out of promotional emails by following the opt-out or unsubscribe instructions at the bottom of the email, or by [contacting us](#). Please note that if you opt-out of promotional emails, you may continue to receive service-related and other non-marketing emails.

Cookies. Most browsers let you remove or reject cookies. To do this, follow the instructions in your browser settings. Many browsers accept cookies by default until you change your settings. Please note that if you set your browser to disable cookies, the Website may not work properly. For more information about cookies, including how to see what cookies have been set on your browser and how to manage and delete them, visit www.allaboutcookies.org.

Do Not Track. Some Internet browsers may be configured to send “Do Not Track” signals to the online services that you visit. We currently do not respond to “Do Not Track” or similar signals. To find out more about “Do Not Track,” please visit <http://www.allaboutdnt.com>.

Declining to provide information. We need to collect personal information to provide certain services. If you do not provide the information we identify as required or mandatory, we may not be able to provide those services.

Other sites and services

The Website may contain links to websites, mobile applications, and other online services operated by third parties. In addition, our content may be integrated into web pages or other online services that are not associated with us. These links and integrations are not an endorsement of, or representation that we are affiliated with, any third party. We do not control websites, mobile applications or online services operated by third parties, and we are not responsible for their actions. We encourage you to read the privacy policies of the other websites, mobile applications and online services you use.

Security

We employ technical, organizational and physical safeguards designed to protect the personal information we collect. However, security risk is inherent in all internet and information technologies, and we cannot guarantee the security of your personal information.

International data transfer

We are headquartered in the United States and may use service providers that operate in other countries. Your personal information may be transferred to the United States or other locations where privacy laws may not be as protective as those in your state, province, or country.

Users in Europe should read the important information provided in the [Notice to European Users](#) below about transfer of personal information outside of Europe.

Children

The Website is not intended for use by anyone under 18 years of age. If you are a parent or guardian of a child from whom you believe we have collected personal information in a manner prohibited by law, please [contact us](#). If we learn that we have collected personal information through the Website from a child without the consent of the child's parent or guardian as required by law, we will comply with applicable legal requirements to delete the information.

Changes to this Privacy Policy

We reserve the right to modify this Privacy Policy at any time. If we make material changes to this Privacy Policy, we will notify you by updating the date of this Privacy Policy and posting it on the Website or other appropriate means. Any modifications to this Privacy Policy will be effective upon our posting the modified version (or as otherwise indicated at the time of posting). In all cases, your use of the Website after the effective date of any modified Privacy Policy indicates your acknowledgment that the modified Privacy Policy applies to your interactions with the Website and our business.

How to contact us

If you have questions or concerns about this Privacy Policy or our practices, please contact us at:

- **Email:** privacy@glynncapital.com
- **Mail:** 601 California St., Suite 1200, San Francisco, CA 94108
- **Phone:** 650-854-2215

Notice to California residents

This notice describes our collection, use and disclosure of personal information of California residents in our capacity as a "business" under the California Consumer Privacy Act of 2018, as amended by the California Privacy Rights Act of 2020 (collectively, "CCPA") and their rights with respect to their personal information. For purposes of this notice, "personal information" has the meaning given in the CCPA but does not include information exempted from the scope of the CCPA, such as publicly available information.

Your privacy rights. As a California resident, you may have the following rights under the CCPA:

- **Right to know.** You can request information about the categories of personal information that we have collected; the categories of sources from which we collected personal information; the business or commercial purpose for collecting, sharing and/or selling personal information; the categories of any personal information that we sold or disclosed for a business purpose; and the categories of any third parties with whom personal information was sold, shared or disclosed for a business purpose.
- **Right to access.** You can request a copy of certain personal information that we have collected about you.
- **Right to deletion.** You can request that we delete certain personal information that we collected from you.
- **Right to correction.** You can request that we correct inaccurate personal information that we have collected about you.
- **Nondiscrimination.** You are entitled to exercise the rights described above free from discrimination as prohibited by the CCPA.

Identity verification. You may submit requests to exercise your right to know, access, deletion and correction to privacy@glynncapital.com. The rights described above are not absolute, and in certain cases, we may decline your request as permitted by law. We cannot process your request if you do not provide us with sufficient detail to allow us to understand and respond to it.

We need to verify your identity to process your requests to exercise your rights to know, access, delete, and correct, and we reserve the right to confirm your California residency. To verify your identity, we may require you to log into an online account if you have one, provide identifiers we can match against information we may have collected from you previously, confirm your request using the email or telephone account stated in the request, provide government identification, or provide a declaration under penalty of perjury, where permitted by law.

Authorized agents. Your authorized agent may make a request on your behalf upon our verification of the agent's identity and our receipt of a copy of a valid power of attorney given to your authorized agent pursuant to applicable state law. If you have not provided your agent with such a power of attorney, we may ask you and/or your agent to take additional steps permitted by law to verify that your request is authorized, such as information required to verify your identity and that you have given the authorized agent permission to submit the request.

Information practices. The following describes our practices currently and during the past 12 months:

- **Sources and purposes.** We collect all categories of personal information from [the sources](#) and use them for the business/commercial [purposes](#) described above in the Privacy Policy.
- **Sales and sharing of personal information.** We do not "sell" or "share" personal information as those terms are defined in the CCPA and have no actual knowledge that we have sold or shared the personal information of California residents under 16 years of age.
- **Sensitive personal information.** We do not use or disclose sensitive personal information for purposes that California residents have a right to limit under the CCPA.
- **Retention.** The criteria for deciding how long to retain personal information is generally based on whether such period is sufficient to fulfill the purposes for which we collected it as described in this notice, including complying with our legal obligations.
- **Collection and disclosure.** The chart below describes the personal information we collect by reference to the categories of personal information specified in the CCPA and the categories of

third parties to whom we disclose it. The terms in the chart refer to the categories of information and third parties described above in this Privacy Policy in more detail. Information you voluntarily provide to us, such as in free-form webforms, may contain other categories of personal information not described below. We may also disclose personal information to professional advisors, law enforcement and government authorities, and business transferees as described above in the [How we share your personal information](#) section of this Privacy Policy.

Statutory category/personal information we collect	Categories of third parties to whom we disclose the personal information for a business purpose
Identifiers <ul style="list-style-type: none"> • Contact data • Company data • Event registration data 	<ul style="list-style-type: none"> • Service providers • Portfolio companies
Identifiers (online) <ul style="list-style-type: none"> • Device data 	<ul style="list-style-type: none"> • Service providers
California Customer Records (as defined in California Civil Code §1798.80) <ul style="list-style-type: none"> • Contact data • Company data • Event registration data • Communications data 	<ul style="list-style-type: none"> • Service providers • Portfolio companies • Event registration data
Commercial Information <ul style="list-style-type: none"> • Contact data • Company data • Event registration data • Online activity data 	<ul style="list-style-type: none"> • Service providers • Portfolio companies • Event registration data
Internet or Network Information <ul style="list-style-type: none"> • Device data • Online activity data 	<ul style="list-style-type: none"> • Service providers
Professional or Employment Information <ul style="list-style-type: none"> • Company data 	<ul style="list-style-type: none"> • Service providers • Portfolio companies
Education Information <ul style="list-style-type: none"> • Company data 	<ul style="list-style-type: none"> • Service providers • Portfolio companies
Inferences May be derived from: <ul style="list-style-type: none"> • Contact data • Company data • Event registration data • Online activity data 	<ul style="list-style-type: none"> • Service providers • Portfolio companies
Protected Classification Characteristics May be included or revealed in: <ul style="list-style-type: none"> • Contact data 	<ul style="list-style-type: none"> • Service providers • Portfolio companies

• Company data	
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